


29 YEARS OF MINORITY ADVOCACY

NEW YORK/NEW JERSEY MINORITY PURCHASING COUNCIL'S  
PARTNERSHIP  
AWARDS  
GALA 2002



SOUVENIR JOURNAL

NOVEMBER 15TH, 2002  
NEW YORK MARRIOTT MARQUIS  
NEW YORK CITY

COVER DESIGN BY: S&S GRAPHICS, INC.

GALA 2002

*MBE Class II Winner*



BKM Resources, Inc., GLOBAL CHEMICALS

After twenty years of employment in the chemical industry, Reché Kirkland started BKM Resources as a one-person operation in 1986 with a Rent-A-Wreck car and one used answering machine. Since then the company has grown to a staff of fifteen and persistently uses creative solutions to overcome adversities.

When the business started, Mr. Kirkland carefully selected his customer base: Fortune 500 companies and other major global corporations. Not only did Mr. Kirkland have enormous experience with this market, but he also felt that the high demands of delivery and performance required by both the domestic and foreign companies provided a "niche" BKM could successfully fulfill. Therefore, his focus was not to be big - but rather to be good, which is why he developed the company's motto of "Our Job Is To Make Your Job Easier.."

Although, over the past fifteen years, many other chemical manufacturers and major corporations have been conducting a systematic reduction of authorized distributors, BKM has sustained its ability to grow by forming alliances with suppliers and concentrating on each customer's specific needs. This has earned the company the highest reputation... in a non-traditional industry where BKM is one of thirteen recognizable African American owned firms.

BKM has achieved a secure niche in a non-traditional market by providing chemical products and chemical management services to eighteen distinct industries worldwide. Furthermore, Mr. Kirkland's strong belief in "giving back" has driven the company to make significant contributions to the local community and across eastern states, while also making a constant effort to do business with other minority-owned companies. As a result of the company's humble beginning juxtaposed with its altruistic community efforts, BKM was featured in *Contempora Magazine* as one of the three non-traditional Black Businesses on the road to success.

To ensure the continued success of his firm as a viable business entity in this complex market, Mr. Kirkland provides ongoing training and continuing education for his staff, and maintains active involvement with professional organizations in the chemical industry. Recently, BKM achieved ISO 9002 certification and SA 8000 compliance, which is no easy process for any size business.

Mr. Kirkland credits his highly competent customer-care focused staff for the company's ability to achieve its high regard in the industry. As a team, the company has been afforded many awards and recognitions over the years. We appreciate the opportunities provided by our customers and supporters to give us the chance to prove ourselves worthy.

For additional information regarding BKM Resources, Inc. - GLOBAL CHEMICALS and Reché Kirkland - President/CEO, we invite you to visit our Website: [www.bkmresources.com](http://www.bkmresources.com)



# Gala 2002 Program

**Mistress of Ceremonies**

*Lynda Baquero*  
*Anchor/Reporter, NewsChannel 4*

*Introduction of Head Table* ..... *Lynda Baquero*

*National Anthem* ..... *Valerie Adams*  
*Dimensions Band*

*Invocation* ..... *Ron McCune*  
*Pastor, Canaan AME African Methodist Episcopal Church*

*Welcome* ..... *Lynda Ireland*  
*President, New York/New Jersey Minority Purchasing Council*

*Joy P. Crichlow*  
*Consolidated Edison Co. of NY*  
*Chairperson of the Board, NY/NJ Minority Purchasing Council, Inc.*

*Enid Winn*  
*Senior Vice President/Director Supplier Diversity Program*  
*JPMorgan Chase*  
*2002 Partnership Awards Gala Corporate Chair*

*Lora Trimmingham*  
*Vice President, Jordan Kane Floors*  
*NY/NJ MPC MBEIC Chair*  
*Gala MBE Chair*

**~ Dinner is Served ~**

*Greetings* ..... *Harriet R. Michel*  
*President*  
*National Minority Supplier Development Council*

*Keynote Speaker* ..... *Reginald Williams*  
*Chief Executive Officer*  
*Procurement Resources, Inc.*

**~ Awards Presentation ~**

*Section of the Year Award* ..... *presented by Lynda Ireland*

*Chairperson's Award* ..... *presented by Joy P. Crichlow*

*Suppliers of the Year* ..... *presented by Enid Winn*

*Class II Winner*  
*BKM Resources, Inc.*

*Class III Winner*  
*Superior Design International, Inc.*

*Advocate of the Year* ..... *presented by Lynda Ireland*

*Coordinator of the Year* ..... *presented by Lynda Ireland*

*Agency of the Year* ..... *presented by Lora Trimmingham*

*Regional & National Corporations of the Year* ..... *presented by Lora Trimmingham*

*Acknowledgements & Closing* ..... *Lynda Ireland*

***Dessert & Dancing -The Stage of the Broadway Ballroom***